

## **DECLARATION OF MARK GRANDONI**

I, Mark Grandoni, hereby declare under penalty of perjury that the following is true and correct:

1. I am competent to testify to the matters herein, and unless otherwise indicated, I make this declaration based upon personal knowledge and professional experience.
  
2. I do not own a kayak business.
  
3. As a former owner of a kayak touring business I am qualified to state that the North Kohala coast is too rough most of the year for tourists to launch from. Pao'o would never be an appropriate spot from which to launch a commercial kayak tours because the road is impassable for a kayak trailer and impassable for most potential customers.
  
4. My former business launched from South Kohala at the Puako boat ramp, a much safer and predictable place from which to launch.
  
5. Launching in South Kohala, near the resorts and potential customers, is sound business planning. Launching from North Kohala locations is less wise.

I declare under penalty of perjury that the foregoing statements are true and correct, to the best of my knowledge, information, and belief.

DATED:       Kapa'au      , Hawai'i,           , 2008.

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Mark Grandoni